

# 21 Ways To Finance Your Business

(No matter what stage of development you're at).

**FACT:** It doesn't matter if you have high-quality international contracts...perfectly targeted acquisitions... or incredible growth-opportunities. The bottom line is that most banks will deny funding if they perceive *any* change to your business that affects cash-flow — no matter how good your books look.

## Finance Options:



### ○ Early Stage

- Personal Savings
- Angel Investors
- Family
- Grants
- Venture Equity

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### ○ Growth

- Small Business Banking\* (requires personal guarantee)
- Venture Equity
- P.O. Financing
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### ○ Maturity

- Commercial Bank
- IPO
- Debentures
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### ○ Acquisition

- Vendor Take Back
- Mezzanine Debt
- Equity Loan
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### ○ Expansion

- Venture Exchange
- Mezzanine Debt
- Receivable Factoring
- Mortgage Lending
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Where Others Fall Short.**

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